

Boston Business Journal

March 19-25, 2010

THE LIST
BostonBusinessJournal.com

Boston Business Journal 17

Area's Largest Interior Design Firms

Ranked by 2009 Mass. interior design billings

Rank	Prior rank	Company	Mass. 2009 billings	2009 commercial sq. ft. designed	Mass. designers	Recent clients	CEO Title
1	2	Gensler One Beacon St., Boston 02108 (617) 619-5700 www.gensler.com	\$11,200,000	1,150,000	18 55	Bank of America, Boston; Loomis, Sayles & Co. LP, Boston; Avid Technology Inc., Burlington	Douglas Gensler & Jeanne Nutt Managing directors
2	1	CBT Architects 110 Canal St., Boston 02114 (617) 262-4354 www.cbtarchitects.com	\$7,600,000	2,600,000	28 120	Nutter McClennen & Fish LLP, Boston; Analysis Group, Boston; Atlantic Wharf, Boston	Lois Goodell Principal, director of interior design
3	11	ARC/Architectural Resources 5 Cambridge Center, Cambridge 02142 (617) 547-2200 www.arcusa.com	\$7,250,000	1,750,000	6 70	Tufts University School of Dental Medicine, Boston; Genzyme Corp., Allston; UMass Medical School, Worcester	Philip Laird President
4	3	Margulies Perruzzi Architects 308 Congress St., Boston 02210 (617) 482-3232 www.mp-architects.com	\$5,986,900	950,000	29 32	Fallon Clinic; Forrester Research	Marc Margulies Principal
5	5	Tsoi/Kobus & Associates Inc. 1 Brattle Square, Cambridge 02238 (617) 475-4000 www.tka-architects.com	\$5,800,000	NA	7 80	Kowa Pharmaceuticals/Brigham and Women's Hospital, Boston; Mass. Biologic Laboratories/UMass Med.	Richard Kobus Senior principal
6	7	ADD Inc 210 Broadway, Cambridge 02139 (617) 234-3100 www.addinc.com	\$5,425,391	2,595,880	29 85	Ames Hotel, Boston; Mass. College of Art and Design, Boston; Fish and Richardson, Boston	Frederick Kramer President
7	9	Symmes Maini & McKee Associates Inc. 1000 Mass. Ave., Cambridge 02138 (617) 547-5400 www.smma.com	\$4,900,000	1,400,000	17 161	Springfield College, Springfield; TD Bank, multiple locations; Waters Corp., Milford	Marie Fitzgerald Director of interiors, vice president
7	8	KlingStubbins Inc. 1030 Massachusetts Ave., Cambridge 02138 (617) 491-6450 www.klingstubbins.com	\$4,900,000	1,400,000	10 52	Autodesk, Waltham; AstraZeneca, Waltham; Shire Pharmaceuticals, Lexington	Bruce Rhoades Director of interiors-Cambridge
9	19	Bergmeyer Associates Inc. 51 Sleeper St., Boston 02210 (617) 542-1025 www.bergmeyer.com	\$4,200,000	1,750,000	15 37	Federal Public Defender Offices, Boston; TD Bank offices, various locations; Ben Sherman, Boston	David Tubridy President
10	5	TRO Jung/Brannen 22 Boston Wharf Road, Boston 02210 (617) 502-3400 www.trojungbrannen.com	\$4,100,000	1,175,000	12 153	Microsoft Conference Center, Cambridge; Harborview Ballroom, World Trade Center, Boston;	Robert Hoye CEO
11	14	Winter Street Architects Inc. 209 Essex St., Salem 01970 (978) 744-7379 www.wsarchitects.com	\$3,500,000	900,000	5 20	Harvard Dental School, Boston; Harvard Medical School, Boston; Salem State College, Salem	Paul Durand and Mark Meche Founders/Senior principals
12	12	Dyer/Brown & Associates Inc. 1 Winthrop Square, Boston 02110 (617) 426-1680 www.dyerbrown.com	\$3,000,000	900,000	11 20	Acme Packet, Bedford; State Street Corp., Boston; Liberty Mutual Insurance, Boston	Roger Shepley Managing director
13	15	Nelson Black Crow 112 Beach St., Boston 02111 (617) 423-2697 www.nelsononline.com	\$2,677,817	1,338,908	14 23	MIT Bates Data Center, Middleton; Wolf & Co., Boston; Biogen Idec headquarters, Wellesley	Brad Black and Stacy Chambers Managing principals
14	16	C&R/Rizvi Inc. 376 Boylston St., Boston 02116 (617) 267-9090 www.crizvi.com	\$2,650,000	900,000	3 24	Terminal C, Logan International Airport, Boston; Fidelity Real Estate Co. LLC, various locations	S. Ali Rizvi Principal
15	17	Spagnolo/Gisness & Associates Inc. 200 High St., Boston 02110 (617) 443-0680 www.sga-arch.com	\$2,617,873	1,084,162	10 31	Mass. Department of Higher Protection, Boston; Retail Convergence, Boston; Cumberland Farms Headquarters,	Alfred Spagnolo, William Gisness, Jeffrey Tompkins Founding partners
16	13	Sasaki Associates Inc. 64 Pleasant St., Watertown 02472 (617) 926-3300 www.sasaki.com	\$2,300,000	1,000,000	18 243	University of Mass. recreation center, Amherst; Cornerstone Research, Boston; Cooley, Manion & Jones, Boston	James Sukefroth CEO
17	18	Steffian Bradley Architects 100 Summer St., Boston 02110 (617) 305-7100 www.steffian.com	\$1,800,000	1,250,000	8 75	Boston Children's North, Children's Hospital Boston, Peabody; Mattapan Community Health Center, Mattapan	Kurt Rockstroh President, CEO
18	20	Gorman Richardson Architects Inc. 77 Main St., Hopkinton 01748 (508) 544-2600 www.gormanrichardson.com	\$1,547,000	545,000	3 16	Vestas Power Expansion, Hudson; EMC Corp., Hopkinton; Cognex Corp., Natick	Michael Gorman & Scott Richardson Principals
19	23	Currier & Associates Inc. 504R Merrimac St., Newburyport 01950 (978) 465-7644 www.currierdesigns.com	\$1,093,975	205,000	5 9	Saints Women's Center, N. Andover; Bay View Assisted Living, S. Boston; Windsor Skilled Nursing, S. Yarmouth	Arthur Currier CEO
20	21	IA Interior Architects 160 State St., Boston 02109 (617) 371-0800 www.interiorarchitects.com	\$860,000	177,000	3 5	Harris Corp., Chelmsford; Marriott Corp., Medford; TripAdvisor N3, Newton	David Mourning CEO
21	25	Siemasko & Verbridge 126 Dodge St., Beverly 01915 (978) 927-3745 www.svdesign.com	\$812,000	96,421	5 16	The Lyceum, Salem; Eye Center of the North Shore, Salem; Riverview School, E. Sandwich	Jean Verbridge Principal
22	24	McMahon Architects Inc. 535 Albany St., Boston 02118 (617) 482-5353 www.mcmahonarchitects.com	\$778,705	650,000	6 8	Root Capital, Cambridge; The Mentor Network, Boston; Manulife Financial, Boston	David McMahon President
23	NR	Christine Tuttle Interior Design P.O. Box 57046, Wellesley 02457 (508) 737-0136 www.christinetuttle.com	\$325,000	NA	2 2	Multiple residential homes throughout Mass.	Christine Tuttle Principal
24	NR	Group One Partners Inc. 21 West Third St., Boston 02127 (617) 268-7000 www.grouponcinc.com	\$303,778	WND	6 20	Banners, TD Garden, Boston; Residence Inn, Charlestown; Comfort Inn, Logan Airport, Boston	Harry Wheeler Principal

HOW THE LARGEST FARED

A look at the one-year Mass. billings change for the largest interior design firms.

Firm	2008	2009	Percent Change
Gensler	\$12M	\$11.2M	-6.7%
CBT Architects	\$12.5M	\$7.6M	-39.2%
ARC/Architectural Resources	\$3.9M	\$7.25M	+85.9%
Margulies Perruzzi Architects	\$8M	\$6M	-25%
Tsoi/Kobus & Associates Inc.	\$7M	\$5.8M	-17.1%

Source: BBJ research

Trends: Firms with the most Mass. interior designers

Firms on this year's list with the most interior designers in Mass.

Rank	Firm	Designers
1	ADD Inc	29
2	Margulies Perruzzi Architects	29
3	CBT Architects	28
4	Gensler	18
5	Sasaki Associates Inc.	18
6	Symmes Maini & McKee Assoc.	17
7	Bergmeyer Associates Inc.	15
8	Nelson Black Crow	14
9	TRO Jung/Brannen	12
10	Dyer/Brown & Associates Inc.	11

1. Nelson merged with Black Cow in July 2009.
Note: Cubellis, ranked No. 4 last year, closed in 2009.
Arrowstreet, ranked No. 10 last year, and Elkus Manfredi, ranked No. 17 last year, did not wish to participate.
Source: BBJ survey.

Compiled by Patrick Lawlor and Sean McFadden

Next Week's Lists: Executive Search Firms and Graduate Schools

Information for obtaining commemorative plaques, reprints or Web permissions can be obtained from the Business Journal's designated partner company, Scoop ReprintSource at 800.767.3263 or scoopreprintsource.com. No other companies offering similar services are affiliated in any way with the Business Journal.



Business Before Breakfast.

Catch the Boston Business Journal Report with Lisa van der Pool weekdays 7:15 a.m.

Boston Business Journal & **NECN** Keeping you informed.